

## **TECLINE EQUIPMENT ADVISOR TRAINING STANDARDS**

### **1. MAIN GOALS**

Tecline Equipment Advisor course is addressed to Tecline / Scubatech Dealers and scuba diving instructors. The training is designed to convey knowledge about Tecline Equipment Configurations and Accessories.

Dive professionals are being asked many questions about scuba equipment. Experienced equipment advisors can answer them all in the best possible way!

### **2. PROGRAM**

3.1. The Tecline Equipment Advisor is normally conducted over two days. It consists of around 16 hours of lectures and dry-runs.

3.2. During this training participants acquire proficiency in the following areas:

- Tecline Equipment Configurations – components, construction, proper preparation for specific types of diving;
- Selecting and building personalised equipment configurations for single tanks, twinsets or sidemount;
- Tecline Regulators – construction, practical use and configurations, basic maintenance;
- Tecline Lights – types and possibilities of different Tecline Light Systems;
- Tecline Fins – construction and use of different models of Tecline Fins;
- Tecline Accessories – detailed knowledge about all useful accessories like spools, reels, SMBs, wetnotes, line cutters and much more!
- Techniques of how to advise students and customers in the best possible ways – “fair sale = best sale”.

### **3. REQUIRED PERFORMANCE**

To pass the Tecline Equipment Advisor class, a participant must be able to demonstrate a deep understanding of Tecline equipment, accessories, and configurations.

This set of skills and knowledge is verified over a short role-play session with mock customers asking for advice about their equipment choices or a written exam.